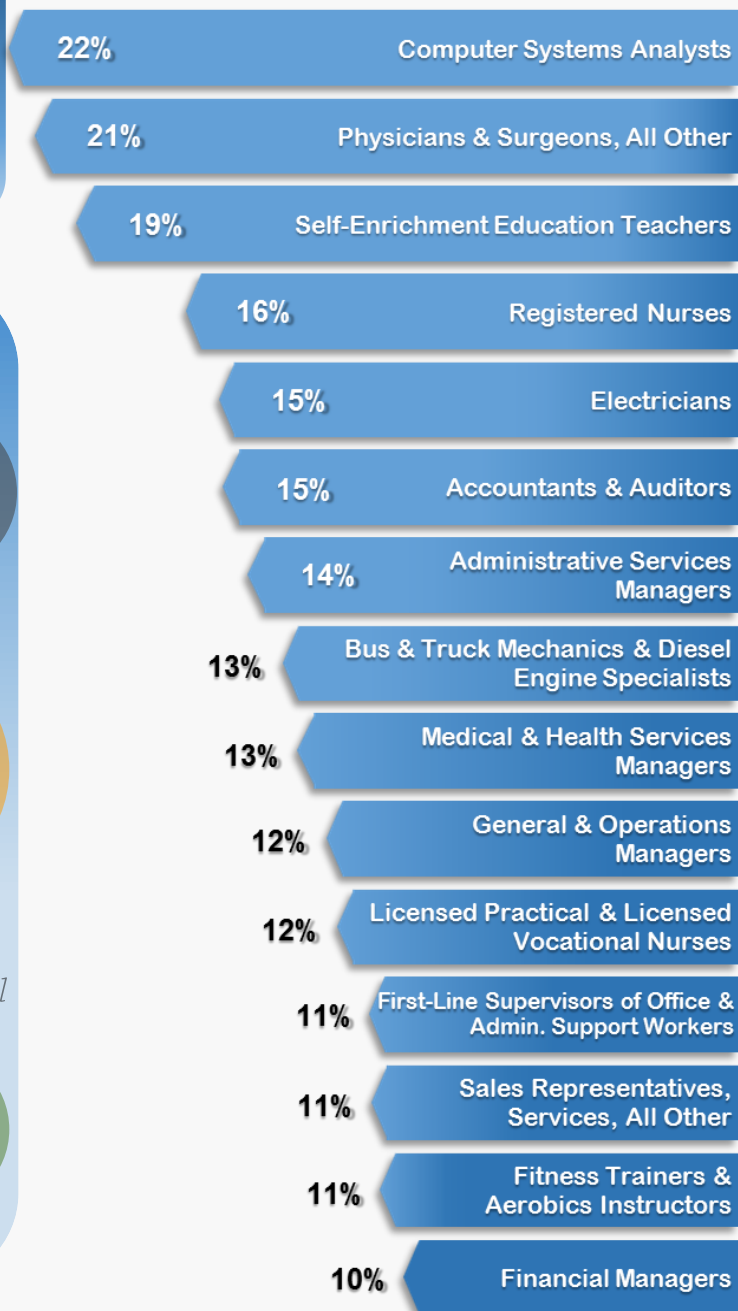


## Lower Shore Workforce Region Occupational Outlook

Lower Shore's Jobs Outlook



## Lower Shore Workforce Region's *Fastest* Growing Occupations



## Occupations with the *Most* Total Openings



## Jobs with the Greatest Wage Growth Potential

Occupation	Wages		
	Entry	Experienced	Growth
Chief Executives	\$18,393	\$172,801	839%
Securities, Commodities, and Financial Services Sales Agents	\$31,245	\$166,017	431%
Captains, Mates, and Pilots of Water Vessels	\$20,746	\$85,681	313%
Chiropractors	\$31,282	\$96,497	208%
Business Operations Specialists, All Other	\$23,066	\$66,933	190%
Sales and Related Workers, All Other	\$18,719	\$53,959	188%
Coaches and Scouts	\$19,536	\$56,290	188%
Interior Designers	\$21,043	\$59,787	184%
Morticians, Undertakers, and Funeral Directors	\$19,494	\$54,078	177%
Computer Programmers	\$58,274	\$158,185	171%
Health Specialties Teachers, Postsecondary	\$47,431	\$127,412	169%
Managers, All Other	\$35,020	\$92,796	165%
Optometrists	\$106,388	\$280,601	164%
Driver/Sales Workers	\$18,389	\$48,495	164%
Physical Therapist Assistants	\$27,219	\$71,139	161%
Sales Representatives, Services, All Other	\$24,581	\$64,134	161%
Meeting, Convention, and Event Planners	\$25,254	\$65,858	161%
General and Operations Managers	\$44,568	\$115,477	159%
Conservation Scientists	\$22,503	\$57,232	154%
Public Relations Specialists	\$25,728	\$64,817	152%

## Top Jobs by Education Level

Doctoral or Professional		Total Openings	Mean Wages	High School or Equiv.		Total Openings	Mean Wages
Physicians and Surgeons, All Other		131	\$258,869	First-Line Supervisors of Retail Sales Workers		440	\$42,683
Lawyers		67	\$100,662	First-Line Supervisors of Office and Administrative Support Workers		334	\$50,555
				Police and Sheriff's Patrol Officers		245	\$53,562
				Correctional Officers and Jailers		198	\$45,694
				Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products		159	\$55,025
				Sales Representatives, Services, All Other		134	\$50,950
				Insurance Sales Agents		120	\$71,349
				Electricians		82	\$47,376
				First-Line Supervisors of Mechanics, Installers, and Repairers		65	\$62,537
				Food Service Managers		55	\$60,128
				First-Line Supervisors of Construction Trades and Extraction Workers		44	\$62,861
				First-Line Supervisors of Production and Operating Workers		42	\$57,831
				Executive Secretaries and Executive Admin. Assistants		25	\$51,689
				Real Estate Sales Agents		23	\$47,958
Postsecondary Non-degree		Total Openings	Mean Wages			Total Openings	Mean Wages
Heavy and Tractor-Trailer Truck Drivers		151	\$41,899				
Licensed Practical and Licensed Vocational Nurses		167	\$43,450				
Court Reporters		61	\$42,592				
Firefighters		48	\$47,963				
Bachelor's Degree		Total Openings	Mean Wages			Total Openings	Mean Wages
Registered Nurses		610	\$64,430				
General and Operations Managers		478	\$91,841				
Accountants and Auditors		259	\$64,297				
Elementary School Teachers, Except Special Education		225	\$60,947				
Managers, All Other		149	\$73,537				
Secondary School Teachers, Except Special and Career/Technical Education		106	\$62,902				
Medical and Health Services Managers		82	\$102,194				
Administrative Services Managers		76	\$95,246				
Financial Managers		68	\$124,825				
Business Operations Specialists, All Other		55	\$52,311				
Associates Degree		Total Openings	Mean Wages			Total Openings	Mean Wages
Preschool Teachers, Except Special Education		79	\$35,177				
Some College, No Degree		Total Openings	Mean Wages			Total Openings	Mean Wages
Computer User Support Specialists		44	\$43,276				
		Total Openings	Mean Wages	No Formal Education		Total Openings	Mean Wages
				Retail Salespersons		1,346	\$25,930
				Personal Care Aides		402	\$24,950
				Janitors and Cleaners, Except Maids and Housekeeping Cleaners		369	\$24,234
				Cooks, Restaurant		338	\$25,844
				Laborers and Freight, Stock, and Material Movers, Hand		293	\$31,106
				Landscaping and Groundskeeping Workers		185	\$24,478
				Construction Laborers		112	\$28,903
				Food Servers, Nonrestaurant		111	\$33,284
				Counter and Rental Clerks		89	\$29,959
				Cooks, Short Order		81	\$24,653
				Cleaners of Vehicles and Equipment		67	\$25,962
				Food Processing Workers, All Other		59	\$24,781

Page1

\*All occupations have a base employment of at least 150 employees and wages at or above its areas' mean wage.

\*Fastest Growing Occupations use new openings to show growth

\*Occupations with the Most Total Openings use new and replacement openings

Page2

\*If wages for an entire category were below its areas' mean wage, then average wages were calculated within its category



### Office of Workforce Information and Performance

1100 N. Eutaw St., Rm 316 Baltimore, MD 21201 ♦ 410-767-2250 ♦ [dlwdallmi-dllr@maryland.gov](mailto:dlwdallmi-dllr@maryland.gov) ♦ [www.dllr.maryland.gov/lmi](http://www.dllr.maryland.gov/lmi)

The Office of Workforce Information and Performance Funding Information